

# REAL ESTATE (REAL)

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**REAL 350 Real Estate Fundamentals 3 Credits**

Overview of basic components of the real estate industry. Includes industry terminology and basic real estate concepts and principles.

**Terms Typically Offered:** Fall, Spring.

**REAL 410 Real Estate Finance and Development 3 Credits**

Exploration of the process of land development, land packaging and land banking. Analyzes and evaluates real estate financing transactions and opportunities.

**Prerequisites:** REAL 350.

**Terms Typically Offered:** Fall, Spring.

**REAL 415 Real Estate Valuation and Investment 3 Credits**

Examination of real estate appraisals using the current industry practices. Calculate and analyze real estate investment opportunities and strategies using current industry investment analysis tools.

**Prerequisites:** REAL 350.

**Terms Typically Offered:** Fall, Spring.